

हिन्दुस्तान पेपर कॉर्पोरेशन लिमिटेड
HINDUSTAN PAPER CORPORATION LIMITED
MARKETING DEPTT: CHQ

Ref: 00/MKTG/MIS/16

March 23, 2017

Sub.: Disposal of old, uncovered, quality deficient and odd size paper through Gate Sale at mills

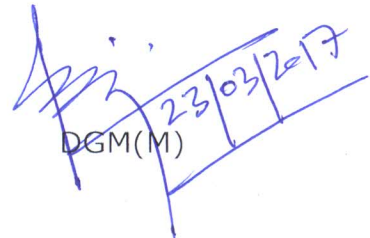
A quantity of old, uncovered, quality deficient and odd size paper have accumulated at both mills. It has been decided to dispose such paper through Gate Sales at mill.

Modus operandi of this sale will be as given below:

OPEN GATE SALE SCHEME : Open to both stockists and others

- i) Watermark charges will not be applicable for this sale.
- ii) Material will be sold on ex-mill and as-is-where-is basis (no inspection is allowed)
- iii) Retree discount of 10% which is already within Corporation's policy will be applicable to this paper
- iv) Sale will be made daily on first-come-first-served basis on making 100% advance payment by RTGS/Demand Draft/Pay Order
- v) Material will have to be lifted within 7 days from making 100% payment. No Cash Discount or Quantity Discount will be applicable.
- vi) For this sale, apart from Retree Discount, only Trade Discount and Reel Rebate may be allowed, and these will be applicable to non-stockists also.
- vii) In case more than 1 buyer are interested in same lot of material, it will be divided proportionately between buyers, depending upon deposit on sale day
- viii) Orders should preferably be placed in despatchable lots of min. 5MT
- ix) The list of such material available for sale will be displayed at the respective Mill's Gate notice board and at HPC Website.

This is issued with the approval of Competent Authority.


DGM(M) 23/03/2017